

11/3/22 November BOD Meeting
In person at Embassy Suites in Syracuse NY
No zoom recording

Called to order at 10:12am by Mark Fiegl

Attendance: Tom W, Tom S, Kim E, Mark, Steve D, Eliazara, Dan, Bob D, Terry, Heather, Todd S, Andy C

Absent: Ted E, Stephen W (excused-prior obligation)

Mark: Approval of September Meeting Notes

- Correction to fix AFB (American Foulbrood) to ABF (American Bee Federation)
- Approved by all with the small correction
- motioned by Dan
 - 2nd by Tom W

- Approval of October Meeting Notes
- no corrections needed
- motioned by Dan
 - 2nd by Tom W

Kim: Treasurers Report

- Reconciliations for Aug, Sept and Oct of bank records
- we are in good shape financially
 - \$24,863 in the savings account
 - down to cover expenses from EAS and State Fair
- Bee club auto renewals are done for 2022
- all operational duties go through ESHPA
- all income to NYSBA and then transferred to ESHPA as needed
- Dan W recommends to bring in an outside audit person to double check our records and our bottom line

- **** --bring up at the membership meeting*** (not following through with audit)
- Kim contacted her businesses audit person
 - audit's start at \$7K for a small organization
 - not following through farther with an outside audit since we are a small non-profit with a small income potential
 - sticking to quarterly inside reconciliations instead
- Kim will be breaking down some of the columns into more detail for future months
- records will be checked at every in person meeting as well

- **** --Kim needs review and approval of Bank Records before the end of Saturday****

Kim: State Fair Report

- new anti-fatigue mats are a must!
- a bit more organization of honey locations

- going to have part of the honey under the tables for easier access on the busy days and the rest will be behind the curtains in the back of the booth
- new hanging corner square with new logo
- new banner to hang on the curtains with new logo
- **** --Profit and Loss statement of the membership meeting****
- **** --volunteers needed for the booth—announce at membership meeting****
 - How do we get numbers up?
 - Maybe donate \$50 to each local club who has members volunteer for every so many # of shift's per club
 - go to actual local club events and get members to sign up
 - buy Formic Pro and hand out to volunteers (2 strip pack-1 treatment) who work 2 or more shifts (same requirement for free membership) and teach the volunteers how to use it
 - contact Tom Nolan for large quantity discount
 - give a t-shirt to every volunteer for 2 shifts worked (just like membership)
- Blog on our Facebook page from our regional directors teaching a “class” for ESHPA members only to keep in communications with members
 - many members are complaining about lack of communications with the membership
 - many complaining about the lack of the newsletter

Guest Speaker: David Grusenmeyer

- NYS Farm Viability
- non-profit organization to help farmers of all size and kind with money
- one type of funding to improve the ag market:
 - funding for UV light for pest and disease control in medical field and pollinators
- second type of funding:
 - “Weed Zapper” for the head of a tractor to go over the crops and kill the weeds
 - Funding for Lynn to research this type of equipment and working with other farmers to research it as well
- third type of funding:
 - working with Dustin Shields (Entomologist) to breed and grow good nematodes to kill/destroy larvae of pests to increase crop production
 - many crops including fruit (ground) and bush
 - David is asking for state funding including a letter from ESHPA to support them and recommend the state to fund NYS Farm Viability (they are also helping the pollinators)
 - Dan motioned to support NYS Farm Viability and to formulate a letter to send to David Grusenmeyer
 - All accepted the motion, motion passed

Lunch break at 12:15pm

Readjourned at 1:00pm

Kim: Conference Details

- Jon Ryan and Tom S to judge honey
- Bob T and Neal to judge Mead

- Tom W to help out in honey room with Mark
- Kim and Heather to man the registration table with help from Eliazara
- Bob D Master of Ceremonies
- everyone to check badges to ensure all guests are paid

Kim: Summer Picnic will be July 22nd, 2023 for the membership

- looking to have it in Western NY
- possible locations: Salamanca Casino, Holiday Valley at Ellicottville Conference Center, Erie County Fairgrounds, Farmington Casino/Canandaigua area
- guest speaker and business meeting in the am of the 22nd
- field work in the afternoon at Andy Cards apiary in East Otto with BBQ lunch in the middle
- July 21st BOD in person meeting from 10-4

Kim: Fall Meeting is booked for November 3rd and 4th 2023

- maybe change to a 1-day conference with the banquet that evening
- **** --ask at breakout sessions****
- Eric Wiener from Barkman's Honey to talk about Marketing
- Tammy Horn as another guest speaker
- November 2nd 2023 from in person BOD Meeting
- Registration fee next year to be one price for early registration then \$10 more for late registration (after a certain date) or walk-ins

Mark: Resetting Regional Areas

- easier to figure out membership and which regional director is in control of what area
- using county marks instead of geographical landmarks
- Sub Committee: Eliazara, Tom S, Tom W, Bob D

Bylaws:

- update this winter before February meeting
- review both organizations Bylaws to make sure they are coherent (exact same bylaws just with names changed and # of BOD members)
- make sure that its known that NYSBA's purpose with ESHPA and the sharing of the money

Terry: Scholarship Program

- to an ESHPA member or a family member of an ESHPA member
- check out legalities
- further education in any Agriculture/Environmental Studies related field
- Subcommittee: Terry, Bob D, Tom S, and Eliazara if needed

Mark: Attendance Issue and Ted Elk Personal Issue

- Ted E and Andy C have missed more meetings than the 3 unexcused allowed in the bylaws

- Mark talked to William Roome
 - William stated to Mark in a text message the second day that Mark tried to talk to him that he had no idea who Mark is and refuses to talk to Mark now
 - The first time Mark did contact William Roome and talked about the situation more in depth than what Ted Elk had stated in conversation
 - Mark talked to Ted Elk and Ted did threaten William and that if William showed up at the conference he would kick his Williams ass and throw him out
- Ted is on grounds of dismissal due to attendance and lack of participation and also due to his behavior with the William Roome situation
 - article 4 sec 1 management in the bylaws
- Tom S motioned to have Ted Elk Dismissed of his BOD duties
 - Bob D 2nd the motion
 - all approved, motion passed
- in need of a new Northern Director
 - past president (Mark Berninghausen) will be asked by current president to step up and fill in

Eliazara: membership to change to a year from Jan 1st to Dec 31st

- no more mid-year to mid-year
- all agreed to change back to Jan 1st to Dec 31st membership status
- if joined/paid membership after Sept 1st 2022, then it is added to paid membership for the year 2023

- student pricing—college and under age 19 with proper valid ID
 - Tom S motioned to create the pricing requirements
 - Todd S 2nd the motion
 - all approved, motion passed
- Lifetime Membership
 - 27 Alive Members
 - \$5 cost each for an engraved thicker metal permanent membership card
 - Dan motioned to pay for the cards for our members
 - Bob D 2nd the motion
 - all approved, motion passed and Eliazara is making the cards

Kim: Thursday night dinner with the Speakers and BOD

- plus, any members that happen to be at the hotel that night can join
- will be at the hotel in the dining area
- ESHPA will pay first and BOD members are to reimburse ESHPA (Kim) for the cost of their meals, speaker meals are paid by ESHPA
- Dinner will be at 6pm

Tom W motioned to adjourn the meeting

- Dan W 2nd the motion
- all approved, meeting adjourned at 3:06pm